

# Minutes

North Coast Marine Manufacturing Alliance Meeting

January 9, 2013

1:00 PM – 3:00 PM

NWTC

**Type of meeting:**

Strategic Planning

**Note taker:**

Ann Franz

**Attendees:**

Josh Delforge, Pete Bilski, Phillip Henslee, Tom Buske, Grayson Gerndt, Mike Driedric, Greg Klompenhouwer, John Hauser, Steve Popp, John Christianson, Ron Tupper, John Christiansen, Cindy Rasmussen, Melissa Samuels, Brooke Konopacki, Amy Anderson, Mark Weber, Brian Lancour, Joe Draves and Ann Franz

**Agenda topics**

Welcome and potential Associate members

All

Melissa Samuels from Blankenheim Services gave an overview of her company. Blankenheim Services specializes in ergonomically based injury management. Other capabilities are rehab response, onsite therapy, job analysis, testing, engineering solutions, ergonomics, and safety analysis. Working with their customers, they have had up to 50% decrease in OSHA recordable injuries.

Member & Subcommittee updates

All

Pete gave an update on the Safety subcommittee. Members from Burger Boat, ACE Marine, Marinette Marine, Bay Shipbuilding and Marquis Yachts met on Dec. 18, 2012. John Stieve from Property & Casualty Advocate and Tad Cleveland from Technical Services discussed how rates are determined. Members shared how their trying to improve their safety to lower these rates. The subcommittee will come together in six months to review the new allocation of rate charges and look at class codes. Members were encouraged that they could challenge class codes.

Member updates included Mark from NWTC sharing that the college graduates more manufacturing-related degree students than any other technical college in the state. Recent graduation had 125 welding, 80 machine tool and 60 electro/mech graduates. Amy shared that the 3 day workshop with the Navy has gone well. Cinvez has had 100% growth. Mike shared that they received a contract for the Land O Lakes museum. Brian with NWTC's North Coast Marine Manufacturing Training Center said that he would like to meet with all of the marine builders to continue to expand the programming at the center. Phil from Marinette Marine said the company will be meeting with Gov. Walker about training needs. The company has a new bid submitted to the government. Tom from ACE Marine expects to launch 18 new Coast Guard boats in 2013. The company will have steady manufacturing through 2014. He reported that they have almost gone a year without a loss time due to an accident. Kohler is working on generator development to meet the changing EPA rules. There is more work in commercial projects and Kohler has a new line of diesel models. Josh from Marquis announced that the debuted held in New York of the 34' Carver was a success. Several were sold at the event. In addition, Marquis was featured on the Travel Channels 'Extreme Yachts.' John from Valley Plating said that their company hosted Gov. Walker and were working with NWTC on a WAT grant. Ron from Momentum Marketing was working on doing a video shoot for ACE Marine. Steve from E.H. Wolf introduced Brad as the new VP of Sales & Marketing. Brad discussed his company's philosophy of being a more effective partner with customers. Ann was pleased to report that most members have paid their dues for 2013. The Supply Chain subcommittee will meet on February 1, 2013 at NWTC.

Second Chances presentation

Brooke Konopacki

Second Chances is a program that works with at risk high school students and provides them an opportunity to succeed. Students take all of their coursework at a manufacturing company (2 hours per day) and then work the rest of the day at a local manufacturing company (6 hours per day). A high school diploma is given to the student after successful completion. Students are treated as an employee and earn a training wage during the hours they are working for the company. Additional incentives are given to the student, which will pay them for the hours they are attending classes. Second Chances started in Milwaukee and has had great success with a 90% graduation rate. There are Second Chance programs in Green Bay and Appleton. A new program is being launched in the Marinette/Oconto area in the Fall 2013 school year. After graduation, 60% of the students go into full time employment, 30% go to a technical college, 5% military and 5% apprenticeship. Brooke asked companies to consider taking a student. John from Valley Plating stated that they have a student in the program.

Tall Ships update

All

It was determined that there will be a subcommittee to work on the Tall Ships event being held on August 16-18, 2013. Ann will send a Doodle poll to determine when the group will meet. The subcommittee will also discuss how to pay for the sponsorship. The committee agreed that \$5,000 will come from membership dues. The remaining portion may come from each marine builder/college.

NSRP update		Amy
<p>Amy shared a handout regarding the National Shipbuilding Research Program (NSRP). There are several subcommittees. Both UW Marinette and NWTC are members of the Workforce Development subcommittee. The mission is to manage and focus national shipbuilding and ship repair research and development funding on technologies that will reduce the cost of ships to the US Navy and other national security customers by leveraging best commercial practices and improving the efficiency of the US shipbuilding and ship repair industry. The membership includes Tier 1 and 2 shipbuilders, including Marinette Marine. UW Marinette's Modern Shipbuilding Design course was funded by NSRP.</p> <p>A company called, RealWeld Systems contacted the Alliance about presenting information about their virtual welder. This company was a recipient of a NSRP grant. Members agreed to have Ann contact the company about coming to a future meeting.</p>		
2013 planning		All
<p>2013 activities:</p> <ul style="list-style-type: none"> <li>• Tall Ships event - August</li> <li>• Associate Member Expo - November</li> <li>• Composites initiative – subcommittee to meet with companies that expressed interest from the composites survey</li> <li>• Higgins restoration project</li> <li>• Safety benchmarking</li> <li>• Supply chain</li> <li>• Enhancement of NWTCs marine degree programs</li> <li>• Joint North Coast branding marketing in trade journal</li> <li>• K-12 Outreach</li> </ul>		

Higgins and Composites update		All
<p>Tom said the museum is trying to find a building in the Green Bay area to move it to for refurbishing. Goal is 2014 for completion.</p> <p>A subcommittee will be formed with marine builders and companies that expressed interest in composite testing lab.</p>		

Set next meeting date and plan agenda		All
<p>The next meeting will be held on <b>Wed., Feb. 20 at 9:30 a.m. at NWTC's North Coast Marine Manufacturing Training Center.</b></p> <p>Agenda:</p> <ul style="list-style-type: none"> <li>• Member and Subcommittee updates</li> <li>• Delta County suppliers' presentations</li> <li>• Tour NWTC's training center</li> <li>• Lunch</li> <li>• Marine builders asked to stay after lunch for discussion on programming at the center and enhancement of curriculum</li> </ul>		